



KW MAPS Coaching 1x1 Program Benefits, Terms & Conditions

Agent / Leadership / Performance Mastery Program - \$1,000 USD per month includes:

- 60 calls per year (42 one-on-one plus 18 Group Calls)
- Receives Event & Mastery Privileges*

Agent / Leadership / Performance / Executive Mastery Program - \$1,500 USD per month includes:

- 60 calls per year (42 one-on-one plus 18 Group Calls)
- Receives Event & Mastery Privileges*

Franchise Fee Mastery Program - \$1,000 USD per month includes:

- Franchise Fee Coaching for OP or TL of Market Center
- 60 calls per year (42 one-on-one plus 18 Group Calls)
- First \$6,000 will be paid via Franchise Prepaid funds, Market Center responsible for remaining fees via ACH (unless Credit Card is put on file)
- Receives Event & Mastery Privileges*

Agent / Productivity Coach / Performance Breakthrough Program - \$450 USD per month includes:

- 2 - 30 minute 1 x 1 calls per month
- Events and privileges are not included in this program and events must be purchased separately to attend

Productivity Coach Group Program - \$500 USD per month includes:

- One 1 x 1 call per month, three group calls per month (4 PC's per Group Call)
- Events and privileges are not included in this program and events must be purchased separately to attend

Term Client's coaching commitment will begin the start month indicated upon signup. This Agreement will automatically renew monthly unless Client provides written notification of termination to maps@kw.com in advance of the monthly billing date (prior to the 1st of each month). Registration to any events occurring after this Agreement terminates will be lost.

Agent / Performance Agent Program Holds: Clients may decide to place their MAPS Program on Hold for two calendar months within a 12 month period. Effective March 1st, 2022, MAPS Coaching will no longer charge a Program Hold Fee.

Leadership / Performance Leadership Program Holds: Market Centers may decide to place a MAPS Leadership program on Hold for up to six months within a 12 month period. During the Hold, the Market Center may reactivate the program at any time. After six months of the program being on Hold, MAPS will contact Market Center Leadership to determine how to move forward with the program. Effective March 1st, 2022, MAPS Coaching will no longer charge a Program Hold Fee.

Missed Calls It is Client's responsibility to notify their coach of any calls Client will miss at least two days prior to the day of the call and to work with Client's coach to reschedule that call. If Client fails to timely notify Client's coach, the missed call will count towards Client's coaching services.

Event Registrations In order to secure complimentary registrations, Mastery Clients must register for Mega Camp by the registration deadline of July 1 and Family Reunion by the registration deadline of November 1 each year. Included event registrations are non-transferable for individual agent coaching services. Mastery Client may transfer their ticket to a non maps client, when the mastery ticket is transferred, mastery client privileges do not transfer (ie. mastery client event, mastery lounge, etc.)

*Mastery Programs must have Account Status of Active during the event month to receive the complimentary registration. Mastery Programs that have an Account Status of Hold during the event month, will not receive Mastery Events or Privileges.

Personal Information Keller Williams Realty, Inc. will only use personal information provided to facilitate the coaching services described in this agreement, including communication between the clients with the company and the coach. Keller Williams Realty, Inc. will not use or share the personally identifiable information provided herein in ways or for reasons unrelated to the ones herein without Client's prior written consent. Client acknowledges and agrees that calls may be recorded for training purposes only. By opting in, Client expressly opts-in to receive text messages from Keller Williams Realty, Inc., either directly or via third party.

Payment Payment is due on the 1st of each month. Client's payment terms will vary based on the option selected at signup. If payment is not received within 30 days of the due date, coaching calls will be suspended until payment is received.

If you select to pay via Credit Card - I authorize Keller Williams Realty, Inc. to charge my credit card for the initial monthly payment and authorize that additional payments will be charged to my credit card on a monthly basis thereafter.

If you select to pay via Market Center ACH - I authorize Keller Williams Realty, Inc. to collect the initial monthly payment by initiating an ACH automatic debit and authorize Keller Williams Realty, Inc. to initiate an ACH automatic debit on a monthly basis thereafter.

If you select to pay via Franchise Fees then Credit Card - I authorize Keller Williams Realty, Inc. to use my pre-paid coaching fees (part of the initial franchise fee) to pay the monthly cost for the first \$6,000 and authorize that additional payments will be charged to my credit card on a monthly basis thereafter.

If you select to pay via Franchise Fees then ACH - I authorize Keller Williams Realty, Inc. to use my pre-paid coaching fees (part of the initial franchise fee) to pay the monthly cost for the first \$6,000 and authorize Keller Williams Realty, Inc. to initiate an ACH automatic debit on a monthly basis thereafter.